



Six Factors Affecting Personal Follow-Up: 1 (Matthew 4:19)		A Greater Harvest of Souls Jerry Ferrso
		<b>Text:</b> John 4:34–38
2	(Galatians 4:19)	Introduction:
	(2 Timothy 2:2)	The is our harvest field.
		God has given the church the of reaching the world with the gospel message.
4	(Colossians 1:28–29)	Before we can reach the world, we need to make an in our own community.
5	(Colossians 2:6–7)	I. First Level:
		A. During the first few minutes of your visit it is vital to get the person's
6	(Hebrews 10:24–25)	B. At times it may be asking for the person's name. Here is a suggested statement you could use: "what was your name again?"
nclusion:		C. Once you get their name it's a
		D. It's obvious that using the person's name will make the visit more
Lancaster Baptist Church • 4020 E. Lancaster Blvd. • Lancaster, CA 93535 661.946.4663 • lancasterbaptist.org • Paul Chappell, Pastor		E. Building a friendship will take some time but it is essential for the purpose of



- F. The goal is trying to get the person to feel \_\_\_\_\_\_ enough to talk with you.
- G. Pray for \_\_\_\_\_\_ in determining a starting point.
- H. Once you find an area of common interest, use questions that enable you to start building a relationship.
- I. From this platform called "\_\_\_\_\_" you now have an opportunity to share the gospel.

### 2. Second Level: \_\_\_\_\_\_\_\_(Matthew 13:3–8)

A. We must make a smooth transition from casual \_\_\_\_\_\_ into the gospel.

- B. You can begin by saying, "I'm thankful that you have an interest in spiritual matters. One of the most important truths to know in life is knowing for certain that when you die, you'll spend an eternity in Heaven."
- C. Ask this question: "Wouldn't you like to \_\_\_\_\_\_ this for sure?"
- D. If they respond with a "yes" this will confirm three facts with you:



### 3. Third Level: \_\_\_\_\_

- A. We must realize that not everyone will \_\_\_\_\_\_ Christ the first time they are confronted with their need for Christ.
- B. We must follow the example of Christ, practicing
- C. You'll want to \_\_\_\_\_\_ judgmental.
- D. Using questions will keep the soil of the \_\_\_\_\_\_ tender.
- E. Words are very \_\_\_\_\_\_. Proverbs 18:21 "Death and life are in the power of the tongue: and they that love it shall eat the fruit thereof."

# 1. First \_\_\_\_\_\_ Tones (Proverbs 15:1) 2. Second: \_\_\_\_\_\_ Thoughts (Matthew 10:16) 2. Third: \_\_\_\_\_\_ Truth (Calassians 4.())

#### 3. Third: \_\_\_\_\_ Truth (Colossians 4:6)

## 4. Fourth Level: \_\_\_\_\_\_\_\_\_(1 Corinthians 3:6)

- A. As we share the Word of God, the \_\_\_\_\_\_ works and brings forth the spiritual birth. (Titus 3:5)
- B. You'll want to lead the person in making a \_\_\_\_\_\_ for Christ. (John 1:12–13)